

i DETAILS

- Major roadside manufacturing complex in Cardiff
- CorProp provided disposal and relocation services

🕒 TIMING

- Factory closure and relocation
- Marketing was permitted from Autumn

📈 ACTIVITY

- Provided cost appraisals for void period
- Planning advice for alternative use
- Value matrix on cost and reward for alternative planning uses
- Surplus plant and machinery considerations and assistance towards sale
- Private treaty vs informal tender advice
- Clawback and overage advice for negotiations/planning matters
- Extensive national marketing campaign
- Enquiry handling, client advice, viewings, negotiations and final marketing
- Advice on offers and negotiating positions
- Liaising with Solicitors through to sale
- Post sale handover, utilities and onsite security matters



🏆 ACHIEVEMENT

- The sale of the site was agreed 6 months from start
- The sale price was agreed in excess of £3 million