



Project: Penarth Road, Cardiff

Major Roadside Manufacturing Complex

Development Opportunity for Motor Trade / Retail / Trade Counter and other roadside uses

220,626 Sq ft (20,497 Sq m) On a site of 9.2 acres (3.7 ha.) approx

- Job Type:** Disposal of business facility.
- Timing:** Factory closure and relocation late 2009 with marketing permitted from autumn 2009.
- Activity:**
- Cost appraisals for void period.
 - Planning advice for alternative use.
 - Value matrix on cost and reward for alternative planning uses.
 - Surplus plant and machinery considerations and assistance towards sale.
 - Private treating vs informal tender advice.
 - Clawback and overage advise for negotiations/planning matters.
 - Extensive national marketing campaign.
 - Enquiry handling, client advice, viewings, negotiations and final marketing.
 - Advice on offers and negotiating positions.
 - Support for Board approval papers.
 - Liaising with Solicitors through to sale.
 - Post sale handover, utilities and onsite security matters.

Achievement: Sold Spring 2010 for in excess of £3m.

For Sale / To Let

Client

Private Limited Company

Services Provided

Relocation requiring disposal of major facility

Date

2009/2010

Contact



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